

**PATTERN OF SHAREHOLDINGS AS AT DECEMBER 31, 2017**

Number of shareholders	Shareholdings		Shares Held
	From	To	
195	1	100	3,206
212	101	500	85,641
254	501	1000	243,156
644	1001	5000	2,014,521
286	5001	10000	2,416,392
143	10001	15000	1,872,147
102	15001	20000	1,905,060
62	20001	25000	1,463,359
49	25001	30000	1,402,666
29	30001	35000	954,175
28	35001	40000	1,081,651
17	40001	45000	731,038
36	45001	50000	1,781,128
9	50001	55000	469,466
12	55001	60000	691,615
7	60001	65000	446,166
12	65001	70000	824,000
10	70001	75000	733,500
5	75001	80000	398,000
7	80001	85000	578,000
8	85001	90000	702,000
5	90001	95000	472,500
22	95001	100000	2,189,500
13	100001	105000	1,348,500
7	105001	110000	759,500
4	110001	115000	456,000
6	115001	120000	716,333
5	120001	125000	615,780
3	125001	130000	383,500
2	130001	135000	268,785
2	135001	140000	274,000
3	140001	145000	426,000
7	145001	150000	1,042,000
2	150001	155000	308,000
3	155001	160000	475,000
3	160001	165000	495,000
2	165001	170000	335,696
2	170001	175000	348,937
1	175001	180000	175,001
9	195001	200000	1,798,655
2	205001	210000	415,500
1	210001	215000	215,000
1	215001	220000	217,000
1	235001	240000	237,000
6	245001	250000	1,500,000
1	255001	260000	257,500
2	270001	275000	545,500
1	275001	280000	280,000
1	300001	305000	302,500
1	320001	325000	325,000
1	335001	340000	340,000
1	345001	350000	350,000
1	350001	355000	353,000
1	365001	370000	368,000
1	385001	390000	390,000
1	390001	395000	391,000
1	400001	405000	401,000
2	410001	415000	824,500
1	415001	420000	417,000
1	435001	440000	440,000
1	465001	470000	466,500
1	475001	480000	479,500
3	495001	500000	1,500,000
1	515001	520000	517,000
1	555001	560000	560,000
1	595001	600000	600,000
1	600001	605000	604,491
1	610001	615000	615,000
1	650001	655000	651,500
1	665001	670000	670,000
1	705001	710000	708,000
3	745001	750000	2,243,332
1	795001	800000	800,000
1	815001	820000	819,000
1	930001	935000	930,500
3	995001	1000000	3,000,000
1	1020001	1025000	1,024,000
1	1060001	1065000	1,060,500
1	1080001	1085000	1,084,000
1	1150001	1155000	1,152,000
2	1295001	1300000	2,600,000
1	1310001	1315000	1,311,500
1	1905001	1910000	1,905,770
1	1945001	1950000	1,946,000
1	2595001	2600000	2,600,000
1	3800001	3805000	3,801,500
1	6775001	6780000	6,778,166
<b>2290</b>			<b>82,683,333</b>

**Categories of Shareholders**

Categories of Shareholders	Shareholders	Shares Held	Percentage
<b>Directors &amp; Spouses &amp; Executives</b>			
Bilal Anwar	1	2,500	0.00%
Shahid Suleman Jan	1	2,000	0.00%
Dr. Fahim Lashkarwala	1	2,000	0.00%
<b>Chief Executive Officer</b>			
Naim Anwar	1	390,000	0.47%
<b>Associate Companies, Undertakings &amp; Related Parties</b>	-	-	0.00%
<b>NIT and ICP</b>	-	-	0.00%
<b>Banks, DFIs and NBFIs</b>	-	-	0.00%
<b>Public Sector Companies and Corporations</b>	-	-	0.00%
<b>Insurance Companies</b>			
Pakistan Reinsurance Company Limited (PRCL)	1	604,491	0.73%
Excel Insurance Company Limited	1	9,224	0.01%
<b>Modaraba</b>	-	-	0.00%
<b>Mutual Funds</b>	-	-	0.00%
<b>General Public</b>			
Local (Individuals)	2,245	65,783,823	79.56%
Foreign Companies / Organizations / Individuals	-	-	0.00%
<b>Others</b>			
Joint Stock Companies	33	14,669,437	17.74%
Pension Fund, Provident Fund, Trusts	6	1,219,858	1.48%
	<b>2,290</b>	<b>82,683,333</b>	<b>100.00%</b>
<b>Shareholders Holding 5% or More Voting Interest</b>			
Roomi Enterprises (Pvt) Limited		6,778,166	8.20%

**CATEGORIES OF SHAREHOLDERS**

Particulars	No. of Shareholders	No. of Shares	Percentage
1. Individual	2,249	66,180,323	80.04
2. Joint Stock Companies	33	14,669,437	17.74
3. Insurance Companies	2	613,715	0.74
4. Others	6	1,219,858	1.48
	<b>2,290</b>	<b>82,683,333</b>	<b>100</b>